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Wholesale Price List Department of Agriculture

FALL BULBS

VALUABLE INFORMATION ABOUT DUTCH BULBS
FOR FALL 1951 DELIVERY

Use This Convenient Form to Place Your Order

IT PAYS TO BUY EARLY—MANY VARIETIES ARE SCARCE

Extra Lists Sent on Request

Orders From This List Must Be in Our Hands by July 1, 1951

All prices f.o.b. Ottawa. Orders for 10,000 or more bulbs subject to a discount of 5%. Terms to those of established credit. 1% discount for payment in 10 days from date of invoice, net 30 days. All bulbs offered subject to arrival. Prices subject to change without notice.

Customers will be given benefit of any reductions in prices before delivery date.

We are one of the largest jobbers of imported Dutch bulbs, and in buying them through us you save entry fees, cartage to and from the docks, insurance, and packing charges.

We are prepared to furnish large brightly colored posters for window display.

ALL EARLY ORDERS FOR CASE LOTS FROM THIS PRICE LIST WILL BE PACKED IN HOLLAND ESPECIALLY FOR THE CUSTOMER

WILLIS NURSERY COMPANY

Your Wholesale Nurserymen
Ottawa, Kansas

All orders must call for BAG LOTS of 50, 100, or 250 of a size and variety.

Minimum order at these prices 50.00. Orders for less than that amount at 10% above these prices.

Be sure to fill in name and address in space provided on last page.

Please contact us for quotations on specific varieties that do not appear in this list.

HYACINTHS

NOTE: Due to scarcity of bulbs. Hyacinths offer the blooming brings out the most beautiful tones of color while other flowers are still dormant. Hyacinths should be planted any time from October 1st to December 1st, in light, rich, well drained soil. Plant bulbs 5 inches deep and about 6 to 8 inches apart, and mulch where ground freezes hard.

P	er 100	Per 1,000
Top size, 19 cm and up\$	15.50	\$ 147.00
First Size, 18-19 cm	14.50	137.00
Second Size, 17-18 cm	12.50	115.00
Third Size, 16-17 cm	11.50	104.00
Bedding Size, 15-16 cm	10.00	90.00

RED AND PINK

Lady Derby-	-Fine light pink,	large bells,	early.		
Y - X71 -4 -1	Dellinet as an inch		-miles, fimant	for foreing	0 20 3

.........La Victoire—Brilliant carmine red, large spike; finest for forcing and splendid bedder; early.

......Queen of the Pinks—Lovely bright rosy pink, late forcer. Good for bedding. Large spikes of fine bells.

WHITE

LIGHT AND DARK BLUE

.......Bismarck—Light skyblue, large truss, excellent early forcer. Fine for pots and pans.
.......King of the Blues—The best dark blue; splendid, well-formed spike, short stem; late forcer. Good bedder.

......Queen of the Blues-Fine light blue with beautiful silvery shade, large spike. Extra fine for bedding.

YELLOW

......City of Harlem-Bright golden yellow, large spike, extra fine.

TULIPS

Plant 6 to 8 inches deep in soil; planting may be done from October until early December. Recommended to protect them from severe cold with about 2 inches of peat moss, decayed manure, or even old leaves and grass.

TO OUR CUSTOMERS IN THE SOUTHERN STATES

If you have had trouble growing Tulips successfully, try planting on the north or east side of the house. A little shade seems to be a big help. In order to avoid warm weather after setting out the bulbs, we recommend planting in November or early December. Soak the ground thoroughly in dry weather. Follow the same instructions for Hyacinths and Narcissus, except the latter should be planted in October or early November.

Tulips (Continued)

SINGLE EARLY

Flower along	with	the Narcissi	and	come	at	a	time v	when	their	beautiful	gay	colors	are	greatly	
appreciated.	Best	suited for b	edding	gand	ea	rly	forci	ng.							

Flower along with the Narcissi and come at a time when their beautiful gay	colors are	greatly
appreciated. Best suited for bedding and early forcing.	Per 1,000	
11-12		cm up
Crimson Brilliant—Brilliant red, large flower, good for bedding, 13"		\$ 43.00
General de Wet—Orange, exquisite flower, fine for cutting, one of the most effective varieties for forcing and bedding; sweet		
scented. 20°'	35.00 35.00	43.00
Keizerskroon—Bright red with broad golden yellow border, extra- large flower on strong stem. Very effective for bedding.		43.00
Prince Carnaval—Brilliant orange-scarlet, yellow base, large sweet	44.00	51.00
scented. 15"	49.00	55.00
forcer. 15"	35.00 37.00	43.00 46.00
Sunburst—Orange-yellow, flamed red, extra fine. Easy forcer. 13"	35.00	43.00
	41.00	49.00
DOUBLE EARLY		
Bloom a little later than the Single Early and are very double and long-lasti them with the Peony-flowered Tulips which are of a different class. Profitable sales as cut flowers and in pots.		
Electra—Splendid deep carmine, good for forcing and bedding	41.00	49.00
Peach Blossom—Deep pink, fine for forcing. The most popular	41.00	49.00
pink tulip	41.00	49.00
Schoonoord—Snow-white. Good forcer and bedder	43.00	51.00
Distinguished by their strong, tall stems and shapely flowers, these self-the world's most popular. Flower with the Breeder and Cottage Tulips in Ma Southern U. S. they bloom in April. GROUP I (See also Group II)	y; in the e	xtreme
	44.00	51.00
City of Haarlem—Very billiant scarlet large flower of beautiful shape. 27'	44.00	51.00
Demeter—Reddish-purple. Tall, large flower. Finest outdoor blue, long lasting. 30"	50.00	55.00
Duke of Wellington-Pure white, cream anthers and base. 28"	50.00	55.00
Eclipse—Glistening blood red, strong stem. Exhibition variety. 29"	50.00	55.00
Glacier—Pure white, yellow anthers. Oval flower, straight stem, 30"	60.00	70.00
Golden Age—Deep golden yellow, shaded orange. 28"	41.00	49.00
Insurpassable—Lilac, large flower. 30"	49.00	55.00
Pride of Zwanenburg—Pure salmon pink, beautiful large flower. 30"Purple Heart (New)—Distinct purple violet, perfectly formed flow-	49.00	55.00
er, tall stem. Unusually good keeper. 28"	44.00	53.00
ly recommended. 30"	44.00	53.00
ful. 28"Sunkist—Large, oval, buttercup-yellow flower. Long-lasting as cut	75.00	81.00
flower. Outstanding quality. 29''	43.00 60.00	53.00 6 5.00
30''	49.00	56.00
Zwanenburg—Pure white, black anthers. 28"	44.00	5 3.00
GROUP II (See also Group I)		
Bartigon—Clear crimson red, one of the best red Darwins for forcing. Strong stems, medium height, excellent for cut-		
ting. 24"	33.00	38.00
Blushing Bride—Creamy white, changing to pure white with slight	49.00	55.00
shade of delicate rose. 26"	49.00 33.00	5 5.00 3 8.00

	Tulips (Continued)		
		Per	
Class Book Class		12 cm	12 cm up
	r self-colored salmon rosy pink, very popular. 22" ers—Fiery rose scarlet. Extra for bedding. 30"	33.00 33.00	38.00 38.00
	my purple with blue base, large well-formed. 30"	33.00	38.00
	(The Black Tulip)—Flower of unique color. 28"	35.00	40.00
	wine-red, broadly edged lighter wine-red; blue		
base.	30"	\$36.00	\$ 41.00
	um-red merging into rich, dark crimson. Inside ny; blue base. 28"	33.00	38.00
	yellow large flower of good substance. 30"	33.00	38.00
Philip Snowden—	Light carmine rose, sport of Bartigon, 25"	33.00	38.00
	—Cerise, large flower of superb form. 30"	33.00	38.00
	th—Vivid rosy pink, fine forcing variety and splen- outdoors. 27"	33.00	38.00
	ht—Dark velvet-maroon, velvety sheen. Forcing or		
	Scarlet, very fine flower, a valuable variety for	35.00	40.00
outside.	28"	41.00	49.00
	Pure deep lavender-purple. Darker inside; dark	37.00	44.00
	ry fine scarlet with a darker shade on the outer		
	distinct color, splendid forcer. 26"		38.00 38.00
splendid	mixture of all colors	33.00	38.00
LONG-STEM	IMED MAY FLOWERING TULIPS (Single	Late)	
Made famous in the old	cottage gardens of the British Isles. Bloom about	the sam	e time as
Breeders and Darwins, di	stinguishing themselves by rather long and pointed	petals.	Bloom at
	ses are gone and yet before summer bedding plant between shrubs, or in beds.	ts begin	to flower.
	us orange scarlet flower of tremendous size. Black		
	20"	44.00	49.00 41.00
	white; good for forcing and bedding. 24"	36.00	41.00
late fo	reing. 26"	41.00	49.00
	-Large globular, bright lemon-yellow on tall stiff. Forces in mid-February. 28"	33.00	38.00
Grenadier—Dazz	ling vermillion-orange. Large flower, excellent		38.00
	24". l with broad, sharply-lined yellow edge. Good keep-	41.00	49.00
	with broad, sharply-lined yellow edge. Good keep-	33.00	38.00
	low—Canary yellow, nice form, very popular. 25"	33.00	38.00
	-Salmon orange-rose, exquisite variety, elegant 28"	37.00	41.00
Marshall Haig-	-Brilliant scarlet, glittering red inside. Yellow	01.00	41.00
	30''	44.00	49.00
cutting	. 29"	33.00	38.00
	heepers—Pure yellow, large oval-shaped flower. 30"	44.00	49.00
	h golden-yellow. Pointed petals. 25"	37.00	41.00
	I—Yellow bordered red. 26" orth—Pure pink and white, large flower on sturdy	46.00	51.00
stem.	27"	33.00	38.00
Themis—Pure w	white. Excellent forcer and equally good for out-		
	riking pure white. Inner petals stand erect, outer		38.00
petals Valley Emparer	recurve. An all-purpose flower, 27"	44.00	49.00
	r—Brilliant yellow. Excellent shape and substance.	33.00	38.00
			4
PEON	Y FLOWERING TULIPS (Double Triumph	1)	
	of the Triumph, but are double, closely resembling	ng peonie	es. Flower
along with the Triumphs.	Very scarce this year.	Pe	r 1000
		l-12 cm	12 cm up
	za) (New)—Beautiful carmine with distinct yellow	44.00	40.00
	Easy forcer and fine for outdoor planting. 23", splendid double flower. 20"		49.00 70.00
	ight red, yellow center. 18"		60.00
Mount Tacoma-	-Pure white, large. 23"	. 49.00	55.00
Uncle Tom—Da	rk glittering red, extra double. 22"	. 81.00	91.00

Tulips (Continued)

Per 1000 11-12 cm 12 cm up

BREEDER TULIPS

Large, strong-stemmed flowers with yellow centers. Leaning strong to the more robust shades, their artistic blending of gold and purple, bronze and terra cotta, brown and violet, buff and maroon, makes them most desirable for "art effect." Bloom at the same time as the Darwins.

the Darwins.		
11	Per 1000	
Carson City—Deep violet purple with bronze overlaid with lilac; yellow base. Superbly formed. 34"		em up
Dillenburg—Glowing salmon-orange. 27"	37.00 33.00	44.00 38.00
George Grappe—Large lavender mauve. 32"	41.00	49.00
Indian Chief (Meyerbeer)—Coppery red large flowers of exquisite	41.00	49.00
form. Long stem. 32"	44.00	51.00
J. J. Bouman-Tomato-red, flushed claret, edged yellow. 28"	35.00	40.00
Louis XIV (Improved)—Dark purple flushed with bronze, edging to golden brown, inside purple; outstanding among all other Breeders. 32"	46.00	52.00
Orange Delight—Light bronze, very large flower. One of the finest	46.00	53.00
garden flowers. 30' Sonate—Orange-red flushed terra-cotta with narrow orange-yellow	41.00	49.00
edges. Olive base. 30"	44.00	53.00
SURPRISE MIXTURE TULIPS		
Splendid all-color mixture of Darwin and Hybrid Tulips. Produce large flowers over a period of 3 to 4 weeks	35.00	١
PARROT TULIPS		
Distinguished by their laciniated petals marked and feathered with brit scarlets. Bloom about the same time as Darwins.	liant yellow	s and
Blue Parrot—Rich bluish heliotrope, fine novelty. 29"	\$35.00	\$ 40.00
Discovery—Violet-pink, silvery-white margin. Sport of Darwin Princess Elizabeth. 27''		75.00
Fantasy—Lovely soft rose with green streaks, inside salmon rose. Flowers are borne on erect stems. 27''	38.00	44.00
Orange Favorite—Bright orange, green blotches, yellow base. Sweet scented	46.00	53.00
Sunshine—Bright yellow. Deeply lacerated, outer petals sometimes marked green. Best yellow parrot. 14"	. 65.00	
Therese (Improved Red Champion)—Fiery rose-scarlet flower on tall strong stem. 30"	60.00	65.00
	38.00	
REMBRANDT TULIPS (Variegated Darwins)		
Unusual colorings and variegations make them very suitable for decorati same time as Darwins.		at the
American flag—Bright red, striped and flaked white. 30"	46.00	53.00
TULIPA SPECIES		
The earliest of all tulips. Very suitable for rock gardens and borders. Enjothan any other tulips.		e more er 1000
Fosteriana Princeps (Improved Red Emperor) Brilliant scarlet, im-		
mense flower often up to 9 inches across when fully open. Very early, long-lasting Blue star in center. Fine foliage 15". Top size		\$ 60.00
Kaufmanniana—The waterlily tulip, creamy yellow outside shaded soft red, inside deep yellow. Short stem; among the first to bloom, 6". Top size		\$ 60.00
Praestans Fuselier—Brilliant orange-red with several flowers on a branching stem. Very unusual for a large flowering tulip.		
Top size		\$ 55.00

Red Emperor (See Fosteriana Princeps)

NARCISSUS (DAFFODILS)

There has been much confusion as to the various classifications of Narcissi. Preceding each of the following lists of varieties, we have endeavored to state as briefly as possible, the distinguishing characteristics of each class. All Narcissi should be planted 3 to 4 inches deep,

Please order in lots of 100 or more.

TO OUR CUSTOMERS IN SOUTHERN STATES

Narcissus do better in the South than any other Fall planted bulb. Plant in early October or November and soak the ground well during dry weather. It is advisable to plant these bulbs on the north or east side of the house.

TRUMPET DAFFODILS

Trumpet or crown as long as or longer than the perianth.

YELLOW TRUMPETS

TELEOW INCHIE ETS	
Double 1	Nose 1000
King Alfred—The well-known leading Trumpet Daffodil. Uniform	1000
clear yellow, rich and golden; flowers of large size. Ex-	
cellent for forcing as well as for the early garden. 24"	67.00
Rembrandt—Uniform pale golden yellow perianth and trumpet;	
flower of fine proportions and shape; early	85.00
WHITE TRUMPETS	
Mrs. E. H. Krelage—Trumpet creamy changing to pure white. One	
	90.00
BICOLOR TRUMPETS	
	74.00
Music Hall—Yellow trumpet, pure white perianth; good forcer	90.00
Spring Glory—White perianth; large yellow trumpet; early forcer	74.00
SHORT CUP DAFFODILS	
Cup or crown measuring from one-third to nearly equal the length of the perianth.	
Per	1000
Francisca Drake—Over-lapping perianth; creamy-white cup, frilled	
orange-red	66.00
	21 00
fect flower	51.00
long trumpet of apricot-pink, changing to shell-pink at	
	11.00
Orange Glow—Sulphur-yellow perianth, dark orange cup	56.00
Red Cross—Yellow perianth, large deep orange-scarlet cup. Tall,	
	72.00
Semper Avanti-White perianth, large orange crown. Strong and	
free-flowering	32.00
	56.00
	0.00
JONQUILS	
And their hybridsproducing clusters of blooms atop a tapering stem.	
Trevithian. Giant; best jonquil. Pale lemon yellow, clear yellow cup 6	6.00
POETAZ DAFFODILS	
Tall plants, vigorous growers, bearing heads of large well-formed flowers. Blooms are m	uch
larger than the Jonquil types. Deliciously fragrant.	
Geranium-Round, flat, pure white perianth; deep orange-red cup.	
Late. Strong stem with 6 to 8 flowers per stem 5	6.00
Scarlet Gem-Primrose yellow perianth; cup deep orange. Very	
striking and attractive; 5 to 6 flowers to a stem. Early	0.00
DOUBLE DAFFODILS	
double center of white and yellow, 2 to 4 flowers on a	
stem; medium early	1.00
Inglescombe—Fully double, soft yellow	6.00
Insulinde-White with orange-red center. Fully double. Very fine.	
Early 7	2.00
Texas—Large, beautiful yellow with orange-red inner petals. Tall	- 1-
and strong 7	7.00

Fall Bull Chaen Mar

placing your orders early. We must have our final orders to our July 1, 1951. After that date, prices will be somewhat higher and give you these lower prices only because of your cooperation in the assortment smaller. We import in carload lots and are able growers in Holland very shortly after July 1st.

The minimum shipment at these prices must be 500 bulbs, in multiples of 50 of a variety and size. Smaller quantities will be invoiced at 10% above these prices due to extra handling.

Hyacinths and Crocus are limited in supply this year. We accept orders for those two kinds of bulbs except in concannot accept orders

junction with other bulbs.

colored bright ly We are prepared to furnish, on request, posters for window display.

ment within 10 days after date of invoice, net 30 days. If you do not have an established credit rating with us, please send your trade references and we will be glad to look them up. Payment in advance will also entitle you to the 1% discount. Terms to those of established credit, 1% discount for pay-

THE WILL'S NURSERY COMPANY - - OTTAWA, KANSAS

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Postage Will Be Paid by Addressee



BUSINESS REPLY ENVELOPE

FIRST CLASS PERMIT No. 3, SEC. 34.9, P. L. & R., OTTAWA, KAN.

THE WILLIS NURSERY COMPANY

OTTAWA

KANSAS





CROCUS

NOTE: Due to scarcity of stock, Crocus will be booked only in conjunction with other bulbs. Crocuses have been in cultivation at least three hundred years. They flower at a time when every flower is of value. For outside culture, it is advisable to mix a few naphthalene flakes with the soil where the bulbs have been planted, since mice and squirrles are very fond of crocus bulbs. Plant 2 to 3 inches deep.

(Packed 250 of a color and size per bag)

SPRING FLOWERING

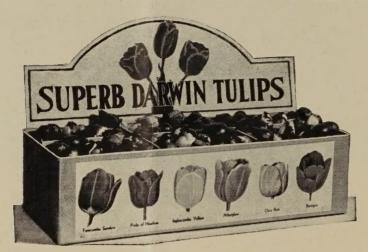
One of the earliest of all flowers to make their show of glorious colors even before Spring has really arrived.

Per 1000
BLUE AND PURPLE (Indicate color wanted)
10 cm and over
9 to 10 cm
8 to 9 cm
STRIPED
10 cm and over
8 to 9 cm
WHITE
9 to 10 cm
8 to 9 cm
YELLOW
9 to 10 cm
8 to 9 cm
MIXED (All colors)
7 tò 8 cm
MISCELLANEOUS AND ROCK GARDEN BULBS
CHIONODOXA (GLORY OF THE SNOW)
Beautiful early Spring-flowering butbs, forming a precious addition to any flower garden. Their hardiness, beauty and the rapidity with which they increase in ordinary soils make them valuable. Used in masses, their color gives effect from February to the time of their full beauty, a month later. Plant 3 inches deep. Packed 250 per bag. Per 1000 Chionodoxa (Glory of the Snow)—Luciliae; lilac blue, pale star-
shaped center
GALANTHUS (SNOWDROPS)
These thrive exceptionally well under hedges, thin woodland or along borders. They should not be removed but should be left alone to naturalize themselves. Plant about three inches deep. After planting a light cover of leafsoil is recommended. Packed 250 per bag. Per 1000
MUSCARI (GRAPE HYACINTHS)
To obtain good results, we advise to plant these bulbs in the grass if it is not too rank, under trees or shrubs or along borders where they thrive best in rich, deep, sandy loam and are easily multiplied by separating the bulbs every third or fourth year. Also prove very satisfactory in rock gardens. When grown in a cool temperature in the greenhouse, they will produce flowers which are very fine for small bouquets or corsages. Plant 3 inches deep. Packed 250 per bag.
Armeniacum (Improved Heavenly Blue)—bright blue, splendid for forcing, as well as for outside
SCILLA (SQUILL)

Ideal for wild garden but also highly recommended for borders or rock gardens. When left alone for two or htree years they will be an outstanding effect in the garden. They sow themselves very freely. Plant 4 to 5 inches deep. Charming bell-shaped flowers. Packed 250 per bag.

Campanulata (Spanish Scilla)	Top size \$ 19.00
Sibirica—sky blue	Top size \$ 15.00
Sibirica—sky blue	First size 14.00

THE EASY WAY TO SELL TULIPS



WILLIS
TULIP
DISPLAY
BOX

Bulbs Imported from Holland

This item have been enormously popular. We sell-out early every year. Don't delay ordering.

22 Doz. First Darwin Tulip Bulbs

in 6 most popular varieties as follows:

White Queen. Pure white.
The Black Tulip. Darkest shade.
Dillenburg. Salmon-orange.

Princess Elizabeth. Pink. Golden Harvest. Yellow. Bartigon. Bright red.

Packed in a strong jade-green display box, beautifully embossed and decorated in red (illustrated above)

DARWIN TULIPS are the world's most popular spring blooming Blubs.

COST-\$12.00 per box f.o.b. Ottawa.

SELL—\$22.00 to \$26.40 (10c each or as low as \$1.00 doz.)

MARK-UP-45% to 55%.

DELIVERY—September.

SELLING SEASON—September to December.

DISPLAY—Just open the box as shown above.

Full color pictures on the box illustrate each variety by name.

Planting instructions with each box.

BOX 81/4" x 51/2" x 201/4". Takes only 167 square inches of counter space.

NAME Street Address P. O. Shipping Instructions

Have you specified sizes wanted?

We will acknowledge your order promptly, and will gladly send you an extra copy of this list upon request. Be sure to sign your order.